

Hand out for the session,  
*Management and Motivation in the Music Classroom*  
presented by Kirk Kassner, Ph. D.

[kirk@kassnermusic.info](mailto:kirk@kassnermusic.info)

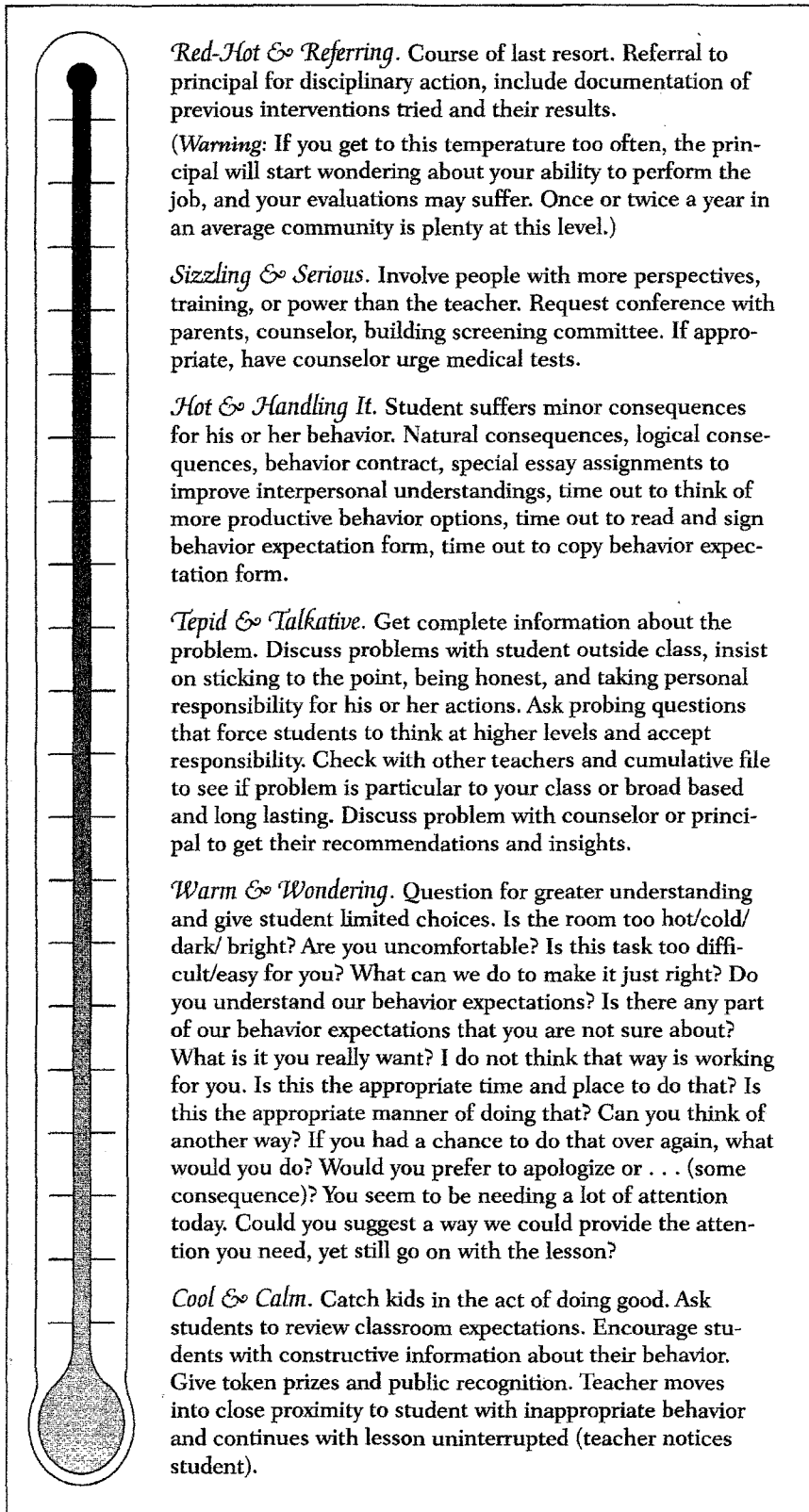


FIGURE 11.4

*The Intervention  
Thermometer*

Another great resource for understanding your own personality & motivations and those of your students is the enneagram system. Check out more information at:  
[http://en.wikipedia.org/wiki/Enneagram\\_of\\_Personality](http://en.wikipedia.org/wiki/Enneagram_of_Personality)